gFleeT Management

Annual Performance Plan for 2021/22

Date of Tabling 26th February 2021





Executive Authority Statement

g-FleeT has demonstrated it's continued commitment to provide Executive authorities and authorised public servants with fleet services that are accessible, predictable, comfortable, safe and secure. Its Strategic Plan emanates from the organisational changes, operational challenges and the audit opinion issued by the Auditor-General.

This Plan reflects the performance targets for the 2021-22 Financial Year and associated budget for the Entity. It must be noted that g-FleeT is a self-sustainable Entity that generates adequate revenue to cover its operational and administrative costs.

The Annual Budget has been prepared on a conservative budget approach, with minimal adjustments that are based on inflationary increases. The focus of the 2021-22 APP will be to ensure maximum collection and utilisation of its revenue to realise the objectives set out in the Strategic Plan and this Annual Performance Plan. In addition, it shows how the Entity intends to meet these objectives while giving effect to the Strategic Plan developed (by the Management of g-FleeT) for the next three financial years.

The APP 2021/22 is developed in accordance with Treasury prescripts. The implementation of this Plan will be timeously reported on by the trading Entity, to ensure that the planned interventions and objectives are achieved throughout 2021/22, resulting in a more efficient and effective g-FleeT.

This Annual Performance Plan will allow for the planning and execution of g-FleeT's mandate and I look forward to the report on the achievement of the objectives in the Annual Report to follow. I endorse the attached Plan and indicate my support and commitment to ensuring its successful implementation in the 2021/22 financial year.

Mr. Jacob Mamabolo

Executive Authority of Department of Roads and Transport

Date: 26 02 2021

Accounting Officer Statement

To support the objectives of the 6th administration in Transport and to grow the Gauteng Economy, the Entity identified key strategic priorities as outlined in the 2020-2025 strategic plan. These key strategic priorities are anchored around three focus areas namely, Infrastructure, Operations and Institutions. The focus areas are underpinned by Technology and ensures compliance to the National Green Transport Strategy.

The President of the country, Honourable Cyril Ramaphosa on 23 March 2020 announced a countrywide lockdown in response to the COVID-19 pandemic. This has completely changed the way business is operating both internally and externally. Movement of people has severely been curtailed. The implication is also an extreme pressure on the government fiscus therefore negatively affecting the financial position of our clients.

COVID-19 and junk status record provides an opportunity for the Entity to radically transform its business operations and environment. In addition, g-FleeT Management will strive to clearly distinguish itself from its peers by offering value add services to its customers.

As such key focus areas, have been identified namely:

- Automation & digitisation,
- Training & development,
- Provision of conducive working environment,
- Improving state of the regional offices,

It is only through aggressive adoption of new technologies that the Entity will move from one spectrum to the other. Systems include automation, digitization and internal controls.

There is a need to develop high-performance culture to maintain excellence in operations. Human Capital Development includes aligning organisational structure strategy, training and development of employees to ensure levels of high performance. The Entity through the Department of Roads and Transport has started the process of reviewing the organizational structure.

In order to improve working conditions, it necessary to provide adequate infrastructure for conducive working environment and ensure contribution to the creation of the friendly environment that is not harmful to the citizens of South Africa. The project of rehabilitating the Wellness Centre, Panel beating workshop and the Car Wash commenced during the 2020/21 will continue in 2021/22 financial year.

Finally, the Entity will continue to focus on programmes that improve efficiency & customer service, programmes that maximises return on investment. (These indicators are very

important to g-FleeT Management as the Entity does not receive equitable share or any grant allocations), safeguard state assets, reduces carbon footprint, improve client experience, satisfaction and loyalty as well as programmes that enhances clean administration, revitalises township economy and improving debt collection.

Mr. Maknukhu Mampuru

Head of Department of Roads and Transport

Official Sign-Off

It is hereby certified that this Annual Performance Plan:

- Was developed by the management of gFleeT Management under the guidance of Mr.
 Jacob Mamabolo
- Takes into account all the relevant policies, legislation and other mandates for which gFleeT is responsible
- Accurately reflects the Outcomes and Outputs which gFleeT Management will endeavour to achieve over the period 2021-2022.

Ms. Ravanne Matthews	Signature: Matthes
Director: Permanent Fleet	
	SA-THA
Ms. Salomie Jafta	Signature:
Director: Transport Support Services	\$
Mr. Douglas Scott	Signature:
Acting Director: VIP and Pool	
	Uplans
Mr. Sifiso Mhlongo	Signature: Fleur
Actin Director: Fleet Maintenance	
	(OUD) 1 +
Mr. Matodzi Mamatsinya	Signature:
Acting Director: Finance	
	Signatura: Marriagues
	Signature.
Acting Chief Financial Officer: gFlee	T Management
	(IN) NOW (I)
Mr. Nduli Nhiakanipho	Signature:
Acting Chief Operations Officer: gFk	eeT Management
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Ms. Noxolo Maninjwa	Signature:
Chief Executive Officer: gFleeT Man	agement

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Ms. Hemlata Jugoo	Signature: _	Hemlata Jugoo
Head Official for Planning		
Department: Roads and Transp	port	
Mr. Makhukhu Mampuru	Signature: _	
Head of Department: Roads an	d Transport	

Approved by:

Mr. Jacob Mamabolo

Signature:

Executive Authority: Department of Roads and Transport

Part A: Our Mandate

1. Updates to the relevant legislative and policy mandates

In accordance with the terms of the Public Finance and Management Act and National Treasury Regulation No. 19 governs the operations of the organization in terms of its policy and reporting framework, establishment, capital requirements, disposal of assets, surrender of surplus funds and financial reporting.

Transport Circular 1 of 1988

Transport Circular 1 of 1988 – transferred the government motor transport functions and government garages to the provincial administration, following a Cabinet decision, with effect from 1 April 1988.

"The Commission for the Administration is notified under reference 8/12/1/9 of 24 June 1988 that the Cabinet approved on 25 May 1988 that the undermentioned functions of government motor transport from 1 April 1988, be transferred from the Department to the Provincial Administration.

- a) The acquisition and replacement of government and subsidised vehicles.
- b) The award of government motor transport and subsidised vehicles department as required.
- c) The maintenance of government vehicles.
- d) The management of the administration in respect of accidents and losses.
- e) The effective operation of government vehicles.
- f) The operator of department of technical advice.
- g) The receipt, storage and internal distribution of spare parts and consumables supplies.
- h) The regulation of motor transport for official events.
- i) The evaluation of economic utilisation of vehicles.
- j) The operation of a vehicle and information system in respect of government motor transport.

The provincial administration management consequently from the aforesaid date will take over the Government Garages in their respective provinces."

The Gauteng Provincial Department of Roads and Transport established a government garage trading Entity in 2004, in 2007 the Entity was re-branded as g-FleeT Management.

Government Motor Transport Handbook, Version 1 of 2019

This replaces all previous circulars issued or policies relating to government motor transport, including Transport Circular 4 of 2000.

2. Updates to Institutional Policies and Strategies

To facilitate the smart mobility, the Entity will develop and implement the ICT strategy 2020 – 2025. In addition, the Entity will develop growth and development strategy. The Entity will review the Risk Management Strategy.

3. Updates to Relevant Court Rulings

There were no relevant court ruling that have a significant, ongoing impact on operations or service delivery obligations.

Part B: Our Strategic Focus

4. Updated Situation Analysis

Self-sustainability

Over the past 5 years g-FleeT Management has continued to evolve and transform into a capable and self-sustaining Trading Entity. This is evidenced by a sustained unqualified audit reports with notable improvements on annual basis on liquidity, financial reporting and performance reporting.

b) Revenue Management

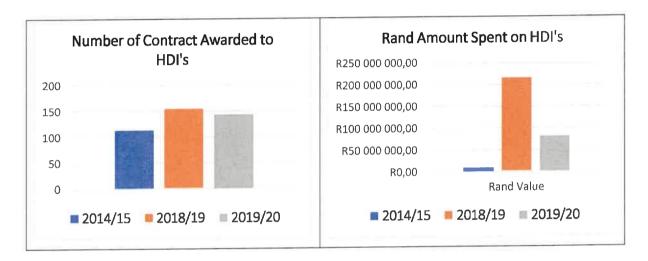
Revenue from lease which is a core business of the Entity has increased from R633.101 million to R851,341 in 2014/15 and 2019/20, this constitutes approximately 34% surgent over the 5-year period. Over the preceding MTSF the Entity has also improved the award and expenditure towards designated groups in support of the provincial procurement equity targets. The focus was to increase expenditure on designated groups based on a reformed sourcing strategy.

c) Enhancing Economic Participation

The tables below show the improvement the Entity has achieved in the 2019/20 financial year compared to the 2014/15 and 2018/19 financial years:

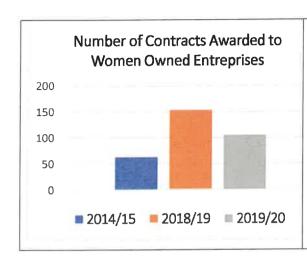
CONTRA	CTS AWARI	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	RPRISES OV	WNED BY	: HISTORICALLY
	2018/19			2019/2	0
Total Number (#)	Total Percentage (%)	Total Value (R)	Total Number	Total Percentage (%)	Total Value (R)
154	63	215,284,488.62	143	83	81,267,899

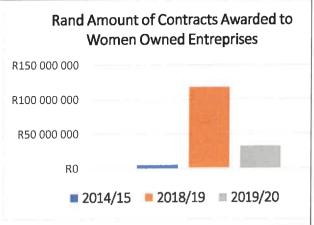
Table 1.3.: Analysis of Awards to HDI's



机械学	2018/19			2019/20	
Total Number (#)	Total Percentage (%)	Total Value (R)	Total Number (#)	Total Percentage (%)	Total Value (R)
153	32	117,471,371.36	105	48	32,547,877

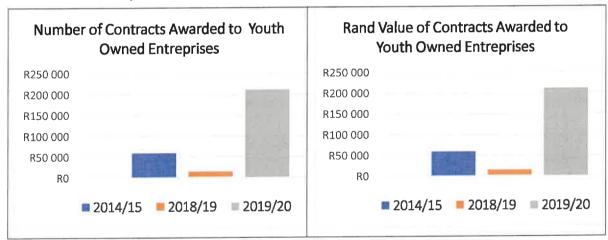
Table 1.4.: Analysis of Awards to Women





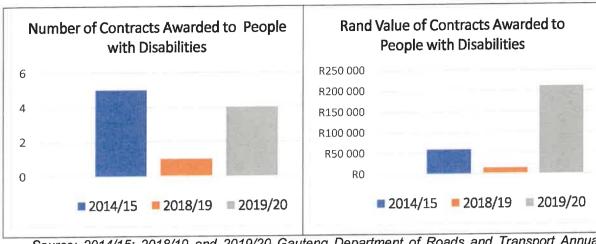
	2018/19			2019/20	
Total Number (#)	Total Percentage (%)	Total Value (R)	Total Number (#)	Total Percentage (%)	Total Value (R)
13	9	23,443,610.51	43	22	2,885,320

Table 1.5.: Analysis of Awards to Youth



CONTRA	CTS AWARDED T	O ENTERPRISES OWNED BY: PEOPLE WITH DISABILITIES						
Te Series	2018/19			2019/20	- Transition			
Total Number (#)	Total Percentage (%)	Total Value (R)	Total Number (#)	Total Percentage (%)	Total Value (R)			
1	0	13,758.48	4	2	211,592			

Table 1.6: Analysis of Awards to PWD's



Source: 2014/15; 2018/19 and 2019/20 Gauteng Department of Roads and Transport Annual Reports

National Development Plan, 2030 & MTSF

In the next five years, the Entity is committed in making a meaningful contribution towards the priorities of the National Development Plan and Medium Term Strategic Framework (MTSF). With a keen focus on the below Priorities as set out on the MTSF: -

Priority 1: Building a Capable, Ethical and Developmental State,

Priority 2: Economic Transformation and Job Creation,

Priority 7: A better Africa and World

Government MTSF priorities	Government Outcomes	Responsible g-FleeT Programme Outcomes
Economic transformation and job creation (Speeding up growth and transforming the economy to create decent work and sustainable livelihoods)	Decent employment, through inclusive economic growth	Revitalize township economy
Building a capable, ethical and developmental state	An efficient, effective and development orientated public service and empowered, fair and	Improve efficiency & customer serviceMaximise return on
(Building a developmental state, including improvement of public services and strengthening of democratic institutions)	inclusive citizenship	investment Safeguard state assets Clean administration Improved debt collection

		 Improve turnaround
		times and
		performance through
		automation
		■ Improve customer
		satisfaction and
		loyalty
A better Africa and world	Create a better South Africa, a better	Reduce the Entity's
	Africa and a better world	Carbon footprint
(Pursuing African development		
and enhanced international	Promotion of the energy efficiency	
cooperation)	and reduction of emission in all	
	transport modes	

4.1. External Environment Analysis

Market Players

South Africa car rental and leasing market is highly concentrated with the presence of 5 big players constituting majority of the market. Avis Budget Group Inc, Europear Groupe SA, Hertz Corp, First Car Rental SA and Imperial Holdings Ltd are the major players in the market. The major competition parameters are price, fleet variations, value added services offered, age of the vehicle and ease of availability.

Fleet Management Market Trends

The increasing demand for fleet management has significantly fuelled the growth and profitability of fleet management companies - as more players enters the market, it's becoming more important to stay informed of the latest fleet trends.

- Evolution of 5G network the speed of technological developments that bring about countless new, smart opportunities enriching our lives is unprecedented. 5G allows many more devices to connect at once, it allows many smarter connected devices to come online, showing the full potential of the Internet of Things (IoT). With the expansion of the 5G network, it enables self-driving cars to make "split-second" decisions, making them safer. These cars can also connect to street lights, other cars, and even respond to any traffic issues.
- Growth of Telematics & GPS Tracking telematics helps fleet managers determine diagnostics levels in real-time. From a customizable dashboard, fleet operators can see

where their drivers are in real-time, the health of their vehicles, and make sure their employees are driving safely. Benefits of telematics being:

- Productivity can help businesses track and improve their efficiency, profitability, and safety of their fleet and staff.
- Safety telematics also allows companies to measure driver behaviour and manage risk and also allows fleet managers are able to check their employees as quickly as possible
- Management while tracking maintenance with a spreadsheet, telematics solutions are more efficient and effective. This allows fleet managers to influence driver behaviours, minimize damage, reduce operational costs.
- Decreasing costs telematics can significantly reduce costs such as fuel consumption,
 and extend the maintenance intervals of heavy-wear parts like brakes and tires.
- Mobility-as-a-service (MaaS) MaaS provides access to mobility, with a single payment channel instead of multiple ticketing and payment operations. Particularly, to meet customers' need, fleet management trend in MaaS facilitates a diverse menu of transport options including public transport, taxi, car rental, and sharing options.

Emerging drivers of MaaS demand include:

- o On-demand transport needs (to complement traditional public transport services)
- Needs to reduce the complexity of end-to-end journeys
- Opportunities for public transit agencies to deliver more inclusive transport services and reduce transport poverty
- Enabling digital technologies (consistent with modern lifestyles and adoption of app-based services and ticketing)
- o A Millennial generation embracing the sharing economy.
- Automation vehicles the technology of vehicle automation is no longer limited to the R&D drawing boards. Cutting-edge technology like GPS tracking Wi-Fi, and 5G, more and more fleet vehicles will start getting connected to each other on the virtual cloud through data sharing and constant. In the future, a connected fleet will be able to detect, identify and self-diagnose any problems that inhibit the operational efficiency of a fleet vehicle from reaching its full potential.

- Data security Companies need to build processes to store and aggregate their data in a meaningful way, so they can look at trends (such as vehicle utilization, fuel usage, reliability) across different regions and time periods. A critical part of that effort is matching telematics data with data from other sources. For example, combining telematics-based tracking data on vehicle stops with data the company already has about its customers can reveal which customers are contributing to the stops, and whether the company is being fairly compensated for the resulting costs. Better data security help boost the confidence of fleet vehicle operators to take better decisions to boost the operational efficiency of the fleet business.
- Reducing Emissions: The competition for fuel efficiency and pressures from emissions tax has led to the supply of eco-friendly vehicles with reduced emissions.

The Customer Survey, 2019

The overall score achieved is 76% in 2019 compare to 93% achieved in 2017. The overall score is good considering challenges the organisation is facing. Some of the key issues highlighted by our customers included:

- Longer turnaround times on authorisation of repairs, accidents & mechanical repairs,
- VIP services not available at a short notice,
- Insufficient training on Fleet Information System (FIS);
- The system (FIS) must fulfil the need of the customer and
- Motor vehicle license disc not delivered on time.

COVID, 19 PANDEMIC & JUNK STATUS

The President of the country, Honourable Cyril Ramaphosa on 23 March 2020 announced a countrywide lockdown in response to the COVID-19 pandemic. This has completely changed the way business is operating both internally and externally. Movement of people has severely been curtailed. The implication is also an extreme pressure on the government fiscus therefore negatively affecting the financial position of our clients.

COVID-19 and junk status record provides an opportunity for the Entity to radically transform its business operations and environment. In addition, g-FleeT Management will strive to clearly distinguish itself from its peers by offering value add services to its customers.

As such key focus areas, have been identified namely:

- Customer care management which is the centre of its operations,
- Automation & digitisation,
- Training & development,
- · Conducive working environment,
- Improving state of the regional offices,
- Driver behaviour management,

The Future of Fleet Management

Transforming vehicle and driver data into business value requires companies to think beyond the technology. Big data analysis and management focus is key. Companies need a fleet operations team that knows how to access, analyze, and interpret data, and then use it to make business decisions.

With the right attention, however, organizations can find ways to integrate fleet data with other data sources, improving decision-making, enabling the provision of new services, and boosting value capture.

Finally, new modes of transport are evolving such as ride-sharing, and self-driving vehicles. Uber is one of the world's largest ride-hailing providers, challenges homegrown competitors who have leveraged their better knowledge of local market dynamics to build successful businesses. In the end, the winners in this race will be fleet management companies who provide seamless customer experience at a limited cost.

4.2. Internal Environment

Service Delivery Environment

The Entity is mandated to provide effective, competitive, efficient and reliable fleet services to government departments. These services are offered to all spheres of government. During the financial year under review, the Entity owned and managed a fleet of approximately 6400 vehicles and continued to offer various government departments a variety of fleet management services including:

- Full maintenance leases (FMLs).
- Short-term motor rentals.
- Chauffer driven.
- Fuel card services (for paying for fuel, toll gate fees etc.).

- Managed maintenance.
- Telematics.
- Accident management.
- Roadside assistance.
- Licence and traffic fines administration.

The concept of "Growing Gauteng Together Through Smart Mobility, 2030" implies that g-FleeT Management must provide client departments with smart fleet management solutions at a cost-effective price to ensure service delivery mandates are not compromised. This will allow the clients departments to serve communities within their areas of work effectively and efficiently. The Entity will continue profile each client department with a view of proactively responding to various client needs.

Organizational Structure and Service Delivery Model

The Entity continued to utilise the organogram approved in 2012. The Entity currently has a vacancy rate of 28% or 77 vacancies out of the total staff establishment of 275. This is way above DPSA norm of 10%. It must be noted that an approval by MEC have been granted to fill in 45 critical positions identified by the Entity.

The Entity through the Department of Roads and Transport has started the process of reviewing the organisational structure and services delivery model. Once completed, it will be submitted DPSA via Premiers Officer for approval.

For the operations of the Entity to fully attain the five (5) year strategic imperatives the following key aspect must be relooked and attended in the next 12 to 18 months: -

- Review and approval of the medium-term service delivery model,
- Review and approval of the organisational structure, to ensure the organisation fill all critical position with personnel who are fit for purpose,
- Development or acquisition of fleet management solution that will integrate key business operations and other systems,
- Development or acquisition of an Asset Management Solution, and
- Optimise revenue by embarking on a marketing strategy that will focus on all state institutions including SOCs, and Public Entities,

GEYODI COMPLIANCE

Panel Beating Workshop

The Entity is currently renovating the panel beating workshop. While renovations are in progress – the Entity has partnered with AIDC to develop a comprehensive business case to:

- Demonstrate the viability of the panel beating workshop from commercial sense?
- Demonstrate how g-FleeT and its clients are going to benefit from the project?
- Provide a clear practical guide on how the workshop is to be managed, what equipment and budget is required, and what services need to be scaled down from the RT 46?
- How GEYODI programmes can be incorporated?

Youth Internships

The Entity currently has a total of fifty-seven (57) internships (22 males and 35 females) on a twenty-four (24) months contract. The placement of interns was done through a phase-in approach and most of incumbents were placed from May 2019. The interns were placed in the respective units wherein necessary measures including mentors, workplace exposure plans were put in place to ensure that incumbents gain necessary experience as prescribed in the HRD 1 of 2018 Directive on the implementation of Development Programmes in the Public Service.

The strategic goal for implementation of the directive is to ensure that the public service programmes respond to the boarder economic growth and developmental agenda of government. Secondly to provide opportunities for youth to gain practical experience in the workplace and enhance their productivity potential.

Youth Brigade

In addition to above, the Entity recruited 6 unemployed young people (2 males and 6 females) that will be part of its youth brigade programme for a period of six months. The responsibility of the youth brigade will be to ensure compliance with COVID-19 and Occupational Health and Safety Act and ensure appropriate preventive, screening and testing are executed to mitigate the spread of the COVID-19.

THE SWOT ANALYSIS

It is imperative for g-FleeT to fully take advantage of its strengths and opportunities while redressing strategic threats and weaknesses.

SWOT		Description	Takin	Taking Advantage of Strength/Dealing with Weakness
Strength	■ Bigge	Biggest government fleet manager in Gauteng and has a strong	Mo •	Word of mouth from existing clients when the Entity
	balan	balance sheet to drive and sustain growth,	өх	exceeds customer expectations.
	■ Diver	Diverse list of vehicles from the RT57 contract (National		
	Treas	Treasury transversal contract),	- lm	Improve regional offices & their services therefore to take
	■ Prove	Proven track record and experience in managing government	ad	advantage of business in provinces in which they reside.
	fleet,	fleet, and long-term and intimate relations with government		
	Footp	Footprint in other provinces (Western Cape, Eastern Cape	<u>E</u>	Improve and simplify booking & internal business
	and h	and KwaZulu-Natal),	pro	processes to drive speed and turnaround times
	■ Front	Frontline staff capacitated with fleet knowledge and products	(ef	(efficiencies) for sustainable growth.
	and c	and competitive pricing.		
	• Use	Use of intergovernmental relation structure to resolve disputes		
Weakness	■ Long	Longer turnaround times for accident repairs,	sn •	Use of the internal maintenance workshop to improve
	- Lack	Lack of modern technologies/lack of automation of internal	g	capacity and efficiency.
	proce	processes, and	• lnt	Integrate modern technologies to improve quality of data
	■ Inter	Internal maintenance workshop not optimally utilised.	for	for decision making
Opportunity	• Use	Use of technology for better data management, analysis,	- Ā	Provide value added services to customers
	forec	forecasting, reduce turnaround times, improve internal	<u>.</u>	Explore new products and services through research &
	busir	business processes, improve services while reducing cost of	ра	partnerships
	doine	doing business,	×	Explore new markets and services required by the new
			Ĕ	market.
		i.		

	 Penetrating existing and eexploring of the new markets & 	 Adopt and implement "best practices"
	services such as municipalities: Construction vehicles,	 Built capabilities through information technology, training
	Specialized municipality vehicles, Waste Management	and development
	vehicles,	
	Partnerships with other state institutions to optimise internal	
	maintenance workshop and establish a Fleet Innovative Hub	
	within Gauteng and	
	 Provision of the expert advice/ consulting services on all fleet 	
	management challenges within the government sector.	
Threat	 Dependency on the RT 46 which sometimes has poor 	 Provide conducive infrastructure that is safe and secure.
	performance,	 Implement electronic records and document
	 Continuous budget cuts by customers & strong competition 	management system.
	from the private sector,	 Bring efficiency in the system through integrated
	 Lack of integrated ssystems and rreliant on manual process 	technology
	 High road accident rate. 	 Introduce driver behaviour management programmes
	 High level of vacancy rate 	 Aligning organisational structure (which is managed by
		DRT) to strategy and training & development of
		employees.

Part C: Measuring Our Performance

5. Institutional Programme Performance Information

Programme1: Operational Management Services

Purpose: This programme is responsible for providing fleet management services that are effective, and client focused.

The following are sub-programme of the structure:

- Permanent Fleet
- Finance
- Transport Support Services
- Fleet Maintenance
- Communications

Outcomes, Outputs, Performance Indicators and Targets

						Annual Targ	ets		
		Output	Audited	/Actual Perl	ormance	Estimated Performan ce		MTEF Perio	
Outcome	Outputs	Indicators	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24
Reduced Carbon footprint of the Entity	Passenger vehicles with CO2 emissions below 120g/KM (environme ntally friendly)	% of passenger vehicles with CO2 emissions below 120g/KM	n/a	n/a	n/a	1%	4%	6%	8%
Improve efficiency & customer service	Average age of fleet	Average age of fleet	3.4 Year	3.6 Years	3.5 Years	≤ 4 Years	≤4 years	≤4 years	≤4 years
Maximised return on investment	Percentage of vehicles auctioned	Percentage of vehicles auctioned as per approved list by 2024	n/a	91%	91%	60%	80%	80%	80%
Safeguard state assets	Vehicles tracked	% of in- service vehicles tracked	93.6% (6230)	93.1% (6655)	87% (5158)	85%	90%	93%	93%
Improve efficiency & customer service	Turnaround time on mechanical repairs.	Average number of days taken for mechanical repairs.	23.5 days	37.5days	11 days	20 days	20 days	20 days	20 days
Improve efficiency &	Turnaround time on accident repairs	Average number of days taken for accident	23.5 days	37.5 days	44.25 Days	40 days	30 days	30 days	30 days

						Annual Targe	ts		
		Output	Audited	/Actual Perf	ormance	Estimated Performan ce		MTEF Period	
Outcome	Outputs		2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24
customer service		repairs.							
Improve client experience Improve customer satisfaction and loyalty	Percentage of Client satisfaction	% of client satisfaction	-	74%	-	78%	-	85%	-

Indicators, Annual and Quarterly Targets

Output Indicators	Annual Target	Q1	Q2	Q3	Q4
% of passenger vehicles with CO2 emissions below 120g/KM	4% of passenger vehicles with CO2 emissions below 120g/KM				4%
Average age of fleet	≤4 years		國際政策		≤4 years
% of vehicles auctioned	80% of vehicles auctioned				80% of vehicles auctioned throughout the year.
% of in-service vehicles tracked	90% of in-service vehicles tracked	87%	87%	90%	90%
Average number of days taken for mechanical repairs	20 days	20 days	20 days	20 days	20 days
Average number of days taken for accident repairs.	30 days	30 days	30 days	30 days	30 days

Programme2: Corporate and Financial Management

Purpose: This programme is responsible for ensuring a well-run organisation by designing and maintaining effective systems and processes that will result in optimal use of the Entity's assets in delivery of services.

The following are sub-programmes in the structure:

- VIP and Pool
- Finance
- Information and Communication Technology

Outcomes, Outputs, Performance Indicators and Targets

						Annual Targ	ets		
			Audited	/Actual Perf	formance	Estimated Performan ce		MTEF Period	
Outcome	Outputs	Output Indicators	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24
Maximise return on investment	Average % of rental days utilised	Average % of rental days utilised by VIP self-drive vehicles.	64.84%	42.36%	53.94%	50%	52%	54%	56%
Maximise return on investment	Average % of rental days utilised	Average % of rental days utilised for Pool vehicles	91.14%	85.14%	81.84%	69%	73%	75%	77%
Clean Administratio n	Unqualified opinion from Auditor General	Unqualified opinion from Auditor General	Unqualifie d audit opinion	Unqualifie d audit opinion	Unqualifie d audit opinion	Unqualified audit opinion	Unqualified audit opinion	Clean Audit opinion	Clean Audit opinion
Revitalised township Economy	Spending on Township businesses	Minimum of 30% of procuremen t budget to be spent on township businesses	-	-	-	30%	30%	30%	30%
Improved debt collection	Reduced debtor's collection	Percentage decrease in average debtors' collection days. (excluding outstanding balances of clients that have payment arrangemen ts with the Entity)	2% (117 days)	13.09%	70.36%	15% (Excluding amounts owed by clients that have submitted written payment arrangemen ts)	15% (Excluding amounts owed by clients that have submitted written payment arrangemen ts)	15% (Excluding amounts owed by clients that have submitted written payment arrangem ents)	25% (Excluding amounts owed by clients that have submitted written payment arrangemen ts)
Improve efficiency & customer service services	ICT Strategy developed and implemented	ICT Strategy developed and implemente d	50% of phase 1 implemen ted	Phase 2 implemen tation of ICT strategy	Driver 2: Digital, Technolog y and Analytics: CRM system developed and installed. (Business processes were shared with e- GOV, system	1 Module / process approved in the strategy implemente d	2 Modules / processes approved in the strategy developed and implemente d	4 Modules / processes approved in the strategy developed and implemen ted	4 Modules / processes approved in the strategy developed and implemente d

			Annual Targets							
		Output	Audited /Actual Performance			Estimated Performan ce	MTEF Period			
Outcome	Outputs	Indicators	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	
Cutcome	Outputs				was developed , system demo conducted , system implemen ted and training conducted Procured and installed for VIP and Pool business					

Indicators, Annual and Quarterly Targets

Output Indicators	Annual Target	Q1	Q2	Q3	Q4
Average % of rental days utilised by VIP self-drive vehicles.	52% of rental days utilised for VIP self-drive vehicles	52% of rental days utilised for VIP self-drive vehicles			
Average % of rental days utilised for Pool vehicles	73% of rental days utilised for Pool vehicles	73% of rental days utilised for Pool vehicles	73% of rental days utilised for Pool vehicles	73% of rental days utilised for Pool vehicles	73% of rental days utilised for Pool vehicles
Unqualified Audit opinion from Auditor General	Unqualified Audit opinion from Auditor General		Unqualified Audit opinion from Auditor General		
Minimum of 30% of procurement budget to be allocated to township businesses	30% of procurement budget to be allocated to township businesses				30%
Percentage decrease in average debtors' collection days (excluding outstanding balances of clients that have payment arrangements with the Entity)	15% (excluding outstanding balances of clients that have payment arrangements with the Entity)	15%	15%	15%	15%

Output Indicators	Annual Target	Q1	Q2	Q3	Q4
ICT Strategy developed and implemented	2 Modules/ processes approved in the strategy implemented				2 Modules/ processes approved in the strategy implemented

6. Explanation of planned performance over the medium-term period

Output	Contribution of the Output to the Outcome	Enabler	Contribution of the Outcome to the Impact
Reduced Carbon footprint from the Entity	Outcome: Reduce Entity's Carbon footprint Decreasing Green- House-Gas emissions produced by road transportation as expressed in the Green Transport Strategy for South Africa (2018-2050). The outcome indicator of passenger vehicle with CO2 emissions below 120g/KM is relevant to the outcome of reducing the Entity's carbon footprint as the Entity strives to minimise the impact of its core assets (vehicles) on the environment.	• A fundamental enabler for achieving this outcome is for empowered leadership (decision makers) to demonstrate the functional, financial viability and environmental benefits of low-carbon emission vehicles. Thus, setting the tone for driver behavioural and cultural change.	Impact: A sustainable, safe, efficient, reliable and affordable fleet management solution. The outcome contributes to the achievement of the impact insofar as the Entity responsible for the procurement and management of a fleet of more than 7 000 vehicles in the Gauteng province, is optimally positioned to reduce carbon emissions through the environmentally friendly vehicles it has in its fleet.
Improve efficiency & customer service	Outcome: Improve efficiency & customer service The output to improve turnaround time on	Positive response by RT46 service provider(s).	Impact: A sustainable, safe, efficient, reliable and affordable fleet management solution.

Output	Contribution of the Output to the Outcome	Enabler	Contribution of the Outcome to the Impact
Maximised return on	both accident and mechanical repairs is focused on managing downtime on vehicles under repairs as agreed upon with the RT46 service provider to ensure availability of vehicles to the client department. This will in turn improve efficiency and improve customer service.	 An enabler for achieving 	The outcome (improve efficiency & customer service) allow for efficiencies to be realised and these efficiencies will be passed on to the customer thereby making transport affordable to the customer. Impact: A sustainable,
investment	investment Average % of rental days utilised for VIP self-drive vehicles The outcome indicators are relevant to the outcome, as vehicle utilization by client departments, directly lead to revenue generation.	this outcome is for management to focus on the retention of current client departments by ensuring that vehicles are relatively new, available and are in line with client needs	safe, efficient, reliable and affordable fleet management solution. • Ensuring maximized utilization of vehicles will increase return on investment which will contribute to strengthen the stability, growth and sustainability of the Entity
Improve efficiency & customer service	Outcome: Improve efficiency & customer service The outcome to improve turnaround time on both accident and mechanical repairs is focused on managing downtime on vehicles under repairs as agreed upon with the RT46 service provider to	Positive response by RT46 service provider(s).	Impact: A sustainable, safe, efficient, reliable and affordable fleet management solution. The outcome (improve efficiency & customer service by reducing turnaround times) allow for efficiencies to be realised and these efficiencies

Output	Contribution of the Output to the Outcome	Enabler	Contribution of the Outcome to the Impact
	ensure availability of vehicles to the client department. This will in turn improve efficiency and improve customer		will be passed on to the customer thereby making transport affordable to the customer.
	service.		
Improve efficiency &	Outcome: Improve	Positive response by RT46	Impact: A sustainable,
customer service	efficiency & customer	service provider(s).	safe, efficient, reliable and
	service		affordable fleet
	The outcome to improve turnaround time on both		management solution.
	accident and mechanical repairs is focused on managing downtime on vehicles under repairs as agreed upon with the RT46 service provider to ensure availability of vehicles to the client department. This will in turn improve efficiency and improve customer service.		The outcome (improve efficiency & customer service by reducing turnaround times) allow for efficiencies to be realised and these efficiencies will be passed on to the customer thereby making transport affordable to the customer.
Safeguard state assets	Safeguard state assets	Functioning vehicle	Impact: A sustainable,
v	 To contribute to the 	tracking system	safe, efficient, reliable and
	mandate of		affordable fleet
	Government to safeguard state assets at all times, the core business of the Entity is to provide motor transportation to all Government departments it is of utmost importance to have this target at a strategic level.		 The outcome (safeguarding of the state assets by installing comprehensive vehicle tracking units) allow for vehicles to be tracked and traceable. This in turn is used for route optimisation, location of a

	Contribution of the Outcome to the Impact		
all government in time, vehicles is relevant to the outcomes linked a direct to reliable and safety sustain	at a particular point , monitor mileage, etc. All these have t impact on the hability of the asset e) and safety and acies.		
Clean Administration Clean Administration Org structure not aligned to strategy. Strong internal control system and risk management system.	rnance		
Revitalize township Revitalize township RT 46 service provider Impact: A	sustainable,		
economy economy safe, effic	cient, reliable and		
Speed up growth and affordable	e fleet		
_	nent solution.		
in the townships Direct impa	act on speeding up		
growth and	transforming the		
economy to	create decent		
work and se	ustainable		
	in townships		
Improved debt collection	hiness checks		
departments			
Waximised retain on waximised rotain on	ology to monitor		
investment and reliable	viour and provide		
vehicles for clients vehicles for clients training			
Improve efficiency and ICT Strategy developed Dependency and decision Impact: A	sustainable,		
	cient, reliable and		
Automation to stakeholders/SITA/eGOV, affordable	e fleet		
improve internal DRT: ICT managem	nent solution.		
husineen processes	ne (improve		
to improve efficiency efficiency 8	customer service		
and reduce by reducing	g turnaround times)		

Output	Contribution of the Output to the Outcome	Enabler	to the Impact
	turnaround times		allow for efficiencies to be
	while enhancing		realised and these efficiencies
	transparency		will be passed on to the
			customer thereby making
			transport affordable to the
			customer.

Programme Recourse Considerations

Table: Budget Allocation for programme and sub programmes as per the ENE and / or EPRE.

EXPENDITURE ESTIMATES

Programme	Audited Out	Audited Outcomes (actuals)			Adjustment appropriation	Revised estimate	Medium Term Expenditure Estimate		
	R'000 2018/19	R'000 2019/20	R'000 2020/21	R'000 2020/21	R'000 2020/21	R'000 2020/21	R'000 2021/22	R'000 2022/23	R'000 2023/24
R thousand							105 500	55.110	CC 124
1. Administration	88 537	75 157	115 129	115 129	(32 972)	82 157	125 628	66 119	66 134
2. Operations	856 083	714 589	674 449	674 449	(103 079)	571 370	668 966	707 328	717 926
TOTAL	944 620	789 746	789 578	789 578	(136 051)	653 527	794 594	773 447	784 060

EXPENDITURE ESTIMATES

EXPENDITURE Economic Classification		ed Outcomes	(Actual)	Main Appropriation	Adjustment appropriation	Revised estimate	Mediur	n Term Expendit	ure Estimate
	R'000 2018/19	R'000 2019/20	R'000 2020/21	R'000 2020/21	R'000 2020/21	R'000 2020/21	R'000 2021/22	R'000 2022/23	R'000 2023/24
R thousand									
Current Payments	505 170	524 150	500 938	500 938	(68 540)	432 398	457 973	467 603	458 398
Compensation of employees	99 436	93 779	96 933	96 933	(4 714)	92 219	100 100	99 512	99 512
Goods and Services	405 734	430 371	404 005	404 005	(63 826)	340 179	357 873	368 091	358 886
Payment for Capital Assets	439 450	265 796	288 640	288 640	(67 511)	221 129	336 621	305 843	325 668
Buildings and other fixed structures	14 520	6 524	27 000	27 000	(12 671)	14 329	50 000	-	-
Software and other intangible assets	1 400	1 500	5 000	5 000	(5 000)	-	5 000	5 000	5 000
Computer Hardware	1700	1 000	500	500	-	500	1 000	500	500
Office Furniture	500	×	-	-	-		300		
Acquisition of Motor Vehicles	420 840	255 447	250 000	250 000	(50 000)	200 000	280 000	300 000	320 000
Machinery and Equipment	-		2 815	2 815	1 185	4 000	321	343	367
Security projects	400	_	2 925	2 925	(2 925)	-	-	-	
Tents, Flags & Accessories	90	250	÷	-	-		-	-	
Audio Visuals Equipment	-	100	-	-	-		-	-	
Building Air-Con System	-	425	400	400	1900	2 300		-	
Mobile Toilets	-	250	-	-	-	-	-	-	
TOTAL	944 620	789 746	789 578	789 578	(136 051)	653 527	794 594	773 446	784 2

REVENUE ESTIMATES

	Audit	ed Outcomes (Actual)	Main Estimate	Adjusted estimate		Medium Term Revenue Estimate		
	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
	2018/19	2019/20	2020/21	2020/21	2020/21	2020/21	2021/22	2022/23	2023/24
R thousand	1								
Revenue from leases	836 000	850 000	935 000	935 000	-	935 000	800 000	820 000	830 000
Interest income	42 000	72 000	80 000	80 000	-	80 000	30 000	35 000	40 000
Government employee transport services	1 500	1 700	1 700	1 700	-	1 700	1 800	1800	1 800
Revenue – Auctions	63 949	70 000	74 000	74 000	-	74 000	70 000	70 000	70 000
TOTAL	943 449	993 700	1 090 700	1 090 700	- 1	1 090 700	901 800	926 800	941 800

Summary of payments and estimates by sub-programme: Administration

Programme	Audited	Audited Outcomes (Actual)			Adjustment appropriation	Revised estimate	Medium Term Expenditure Estimate		
R thousand	R'000 2018/19	R'000 2019/20	R'000 2020/21	R'000 2020/21	R'000 2020/21	R'000 2020/21	R'000 2021/22	R'000 2022/23	R'000 2023/24
1.Office of the CFO	8 891	9 086	8 545	8 545	(450)	8 095	10 325	7 525	7 527
2 Financial services	15 923	16 894	19 120	19 120	(1 684)	17 436	19 204	19 246	19 269
3.Office of the CEO	3 371	3 657	4 017	4 017	(707)	3 310	3 639	3 757	3 863
4.Corporate Services	60 352	45 520	83 447	83 447	(30 131)	53 316	92 461	35 591	35 481
TOTAL	88 537	75 157	115 129	115 129	(32 972)	82 157	125 629	66 119	66 140

Economic Classification	Audite	d Outcomes	(Actual)	Main Appropriation	Adjustment appropriation	Revised estimate	Medium Te	rm Expenditu	ire Estimate
	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
	2018/19	2019/20	2020/21	2020/21	2020/21	2020/21	2021/22	2021/22	2022/23
R thousand									
Current Payments	69 927	65 307	76 804	76 804	(15 776)	61 028	69 328	60 646	60 866
Compensation of employees	35 561	31 892	34 973	34 973	(4 100)	30 873	37 458	37 485	37 48
Goods and Services	34 366	33 415	41 831	41 831	(11 676)	30 155	31 870	23 161	23 383
Payment for Capital Assets	18 610	9 849	38 325	38 325	(17 196)	21 129	56 300	5 500	5 300
Buildings and other fixed	14 520	6 524	27 000	27 000	(12 671)	14 329	50 000		
structures Software and other intangible	1 400	1 500	5 000	5 000	(5 000)	-	5 000	5 000	5 000
assets Computer	1 700	1 000	500	500	-	500	1 000	500	300
Hardware Office	500	=	=	9					
Furniture Office	-		2 500	2 500	1 500	4 000	300		
Equipment Security projects	90	-	2 925	2 925	(2 925)	-			
Machinery and Equipment	-	-	-	-					
Tents, Flags & Accessories		250	-	-	3.25				
Audio Visuals Equipment		100	-	-					
Air-Con System		50	400	400	1 900	2 300			
Mobile Toilets	400	425							
TOTAL	88 537	75 157	115 129	115 129	(32 972)	82 175	125 628	66 146	66 16

Summary of payments and estimates by sub-programme: Operations

Programme	Audited Outcomes (Actual)			Main Adjustment Appropria appropriation	Revised estimate	Medium Term Expenditure Estimate			
	R'000 2018/19	R'000 2019/20	R'000 2020/21	R'000 2020/21	R'000 2020/21	R'000 2020/21	R'000 2021/22	R'000 2022/23	R'000 2023/24
R thousand 1. Chief Operating Officer	444	472	1 778	1 778	200	1 978	1 644	1 644	1 644
2. Customer Management Services	12 257	11 886	13 994	13 994	(1 225)	12 769	12 515	14 425	13 836
3. VIP & Pool	21 508	21 421	19 919	19 919	(1 171)	18 748	17 813	17 203	17 273
4. Fleet Maintenance	156 009	166 012	137 112	137 112	(708)	136 404	148 019	157 697	167 833
5. Transport Support Services	236 786	251 233	244 709	244 709	(50 605)	194 104	201 381	208 720	189 657
6. Permanent Fleet	429 080	263 565	256 936	256 936	(49 569)	207 367	287 593	307 638	327 683
TOTAL	856 083	714 589	674 449	674 449	(103 079)	571 370	668 966	707 328	717 926

Economic Classification	Audite	ed Outcomes	(Actual)	Main Appropriat	Adjustme nt	Revised estimate	Medium	Term Expenditu	re Estimate
R thousand	R'000 2018/19	R'000 2019/20	R'000 2020/21	ion R'000 2020/21	appropriat ion R'000	R'000 2020/21	R'000 2021/22	R'000 2022/23	R'000 2023/24
Current Payments	435 243	458 842	424 134	424 134	(52 764)	371 370	388 645	406 985	417 560
Compensation of employees Goods and	63 875 371 368	61 886 396 956	61 961 362 173	61 961 362 173	(615) (52 149)	61 346 310 024	62 642 326 003	62 054 344 931	62 054 355 506
Services	3/1300	330 330	302 173	001111	(44)				
Payment for Capital Assets	420 840	255 747	250 315	250 315	(50 315)	200 00	280 321	300 343	320 368
Buildings and other fixed structures	*	-	-	-					
Software and other intangible assets		-	-	-					
Computer Hardware	ň	-	-	-					
Office Furniture	-	-	-	-					
Acquisition of Motor Vehicles	420 840	255 447	250 000	250 000	(50 000)	200 000	280 000	300 000	320 000
Machinery and Equipment			315	315	(315)	1.5	321	343	368
TOTAL	856 083	714 589	674 449	674 449	(103 079)	571 370	668 966	707 328	737 928

Contribution of resources towards achievement of outputs.

During the Strategic Planning Session, Annual Budget Estimates were determined at an overall as per economic classification which also included all capital projects. A conservative budget approach was adopted in line with the budget guidelines:

- Adequately provides for each business units' capital and current goods and services expenditure requirements.

Includes revenue estimates for the MTEF period.

Includes project estimates included in the budget per economic classification for the MTEF period.

Enables the achievement of the Entity's pre-determined targets relating to providing fleet management services that are effective, efficient and client-focused and ensuring a sustainable and well governed organisation.

Expenditure trends linked

g-FleeT operates as a Trading Entity in terms of the Public Finance Management Act of 1999 [Act 1 of 1999] aligned to business principles similar to that of a private fleet company; which is not profit driven but needs to ensure that it is financially self-sustaining. g-FleeT must be able to pay for all operational expenses through revenue generated from leasing of vehicles to client departments. The Entity does not receive any voted funds from Provincial Treasury.

The Entity is responsible for providing effective, competitive, efficient and reliable fleet services. The Entity acquire vehicles and lease them out to various client departments on short or long term basis. The services offered by g-FleeT are provided to National Departments, Provincial Departments and Municipalities. The buying and leasing of vehicles is based on the need by the client departments. The Entity also provides for the maintenance of vehicles as well as tracking of vehicles.

A large percentage of the Entity's budget is allocated for acquisition of motor vehicles and spending goods and services. The goods and services budget comprises of budget for maintenance of vehicles, fuel, spares, accessories, tyres, e-tolls, vehicle registration and vehicle tracking.

The Entity acquires on average 1000 vehicles annually, most of the acquisitions are replacement of old fleet with some being new acquisitions. This trend of acquiring new vehicles is expected to continue in 2020/21 and is aligned to the sustainability and growth path of the Entity. Most of the vehicles are acquired through the RT57 transversal term contract. The vehicle purchase price fluctuations are mainly due to currency exchange rates fluctuations. These inflationary anomalies are taken into consideration when developing the MTEF budget figures.

The Entity developed service delivery model during the 17/18 financial year. The Service Delivery Model [SDM] provides the transformation framework towards a developmental, modernized and innovative mode of service delivery by the Entity. It shall directly contribute to a longer term and sustainable system for the delivery of a modernized, automated & client orientated mode of rendering government fleet services. The Service Delivery Model informed the organizational diagnosis in terms of the current and proposed organizational configuration of g-FleeT and will continue to inform and transform the institutional capacity and capability of the Entity over the next coming years until the optimal mode of service delivery has been achieved. The overall aims are to improve efficiency, modernize the rendering of services in line with the standards that a city region deserves, provide value for money through optimal use of resources, eliminate duplications & reduce transaction times.

Subsequent to the finalization and approval of the 2020-24 Strategic Plan for the Entity in March 2020. Whilst a number of initiatives have been implemented on the Sustainability and Growth Plan, the Entity must implement interventions which includes filling vacant positions, investing in capital assets projects, that include renovations of the buildings and information technology enablement systems. The renovations include upgrade of the security controls as recommended by safety and security state agencies. The projects involved in phase 2 are as follows: New Permanent Building Head Office Building (Visitors Centre, Canteen Building LMV Workshops, Carports and Vehicle storage and VIP Covered Parking (as per elemental estimate). As part of sustainability plan and digital transformation, the Entity is bench-marking and looking at modern ways to reduce and monitor fleet maintenance costs.

All tenders above R2 million are subjected to probity audits, as well public viewing during the bid adjudication stage of the tender process. The process seeks to ensure transparency and cements the implementation of a sound SCM system that is fair, transparent and efficient, allowing the continued assurance of government's tender procurement processes.

7. Updated Key Risks

Outcome	Key Risk	Risk Mitigation
Reduce the Entity's Carbon	 RT57 vehicle purchasing 	 Engage National Department of
footprint	contract not making provision	Transport and National Treasury to
	for low-carbon emission	set appropriate criteria and targets
	vehicles.	for the procurement of low-carbon
	 Increased Pollution (Carbon 	emission vehicles.
Improve efficiency & customer	 Functionality of the eNatis 	None
service	 Warrant of arrest arising from 	 Active Management of all traffic
(Reduce turnaround time for	traffic fines blocking	fines
number of days taken to prepare	processing of the licenses disc	Engagement with the service
vehicles)	Tracker device availability for	provider for timeous planning of
,	installations.	devices and installations
	Possible loss of clients.	Review of the organizational
		structure. Conduct the skills gap
		analysis and implementation of
		recommendations.
Maximise return on investment	Reduced demand from clients	Continuous alignment of the fleet
(Contribute to the sustainability of	and potential clients.	population with demand.
the Entity)	Compromised financial	 Implementation of the Capital
Average % of rental days utilised	sustainability.	allocation plan.
for VIP self-drive vehicles		■ Develop break-even plan.
Improve efficiency & customer	■ Delays on parts ordered (Parts	 RT46 Service Provider to monitor
service	on back order)	and manage merchants on
		turnaround times.
Improve efficiency & customer	 Delays on parts ordered (Parts 	 RT46 Service Provider to monitor
service	on back order).	and manage merchants on
	Possible loss of clients.	turnaround times.
Safeguard state assets	 Availability of tracking devices 	Engagement with the service
	for installations.	provider for timeous planning of
	 Loss and theft of Assets. 	devices and installations
Clean Administration	Organizational structure not	Filling of the vacant positions and revise
	supporting strategy	organizational structure.
	Internal Control system	Monitor compliance to policies acts &

Revitalize township economy	 Replacement of older vehicles with new vehicles that are under warranty Accreditation of none agent merchants to work on vehicles under warranty. Inadequate contribution to Provincial Township Economy. 	 Request RT46 service provider to explore interventions to improve on the target. Request RT46 service provider to explore interventions to assist merchants with accreditation that will enable them to work on warranty vehicles.
Improved debt collection	 Budget constraints from client's departments. Under collection of revenue. 	 Continue to implement Debtors Management Strategy. Reduce the collection days by 15%. Put contingencies in place for clients under financial constraints.
Maximised return on investment and reliable vehicles for clients Average % of rental days utilised for VIP self-drive vehicles	 High level of road accidents in South Africa. Compromised financial sustainability. 	 Use technology to monitor driver behavior and provide training. Develop a marketing strategy and plan and ensure that services are in alignment with clients' demands/needs and environmental changes.
Improve turnaround times and performance through automation (Improve efficiency & customer service)	 Dependency and decision making of external stakeholders/SITA/eGOV, DRT: ICT Inability to deliver 	 Continuous engagement with other stakeholders Project to be driven from g-FleeT with support from other stakeholders
Improve client experience Improve customer satisfaction and loyalty	Efficient fleet management solutions	 Close monitoring average fleet age Close monitoring of customer care service, invoicing and reports Partnering with strategic suppliers.

8. Public Entities – Not Applicable

Name of Public Entity	Mandate	Outcomes	Current Annual Budget (R thousand

9. Infrastructure Projects

No.	Project name	Project description	Outputs	Project	Project completion date	Total Estimated cost	Current year Expenditure
1.	Phase Two, Infrastructure Project	Upgrading and Expansion of the g-FleeT Head Office to comply with OHS	Upgraded buildings that comply with OHS	June 2021	May 2023	No budget allocated, as this matter is still under legal dispute. (however, an estimated cost of the project will be R233 million)	R0,00
2	Building Refurbishments (Canteen/Panel Beating & Car Wash) & Maintenance	Refurbishments of the Canteen/Panel Beating & Car Wash	Refurbished Canteen/Panel Beating & Car Wash. Maintained buildings that comply with OHS	October 2020	April 2022	R50 million	expected expenditures (three buildings) R11 million and R5.8 million for maintenance.

10. Public Private Partnerships - Not Applicable

PPP	Purpose	Outputs	Current Value of Agreement	End Date of Agreement

Part D: Technical Indicator Descriptions (TID)

Indicator Title	% of passenger vehicles with CO2 emissions below 120g/KM
Definition	 A percentage of the Entity's passenger vehicles that are in-service and/or available for leasing with CO2 emissions below 120g /KM. A passenger vehicle is a motorised vehicle, intended for the transportation of passengers and or goods and designed to
	seat no more than 18 persons, including the driver. (Sedan, SUV, MPV, LDV Double Cab, mini-bus)
	The 120g CO2/KM emissions is the quantity of greenhouse gas emissions allowable per vehicle before the imposition of tax.
Source of data	The "All new and in-service" report available from the Fleet Information System (FIS) or other Fleet System or from OEM's and affiliates.
Method of Calculation / Assessment	 The number of passenger vehicles with CO2 emissions below 120g /KM as determined by OEM's is divided by the Entity's total passenger vehicles multiplied by 100. How the performance is assessed (qualitative)??
Assumptions	 Data received from vehicle manufacturers (OEM's) and affiliates which is captured on the FIS "all new and in-service" is accurate, reliable and complete) Functional FIS Clients ordering/accepting vehicles with CO2 emissions below 120g /KM. Due to age certain passenger vehicles are excluded as information would not be available.
Disaggregation of Beneficiaries (where applicable)	• N/A
Spatial Transformation (where applicable)	• N/A
Calculation Type	Non-Cumulative: the target is not aggregated into quarterly targets.
Reporting Cycle	Annual progress against the five-year target
Desired performance	 Target is set at desired performance level. Substantially reduce GHG emissions and other environmental impacts from the transport sector by 5% by 2050 in line with green transport policy
Indicator Responsibility	Director Permanent Fleet

Indicator Title	Average age of fleet
Definition	Passenger and light commercial vehicles that are new and in service on FIS (Excluding withdrawn and Board of Survey vehicles). New and in-service vehicles refer to vehicles that are available to
	be leased to clients or has been leased to clients.
Source of data	New and in-service report (FIS): Proof of delivery (POD).
Method of Calculation /	The average of the ages of the passenger and light commercial
Assessment	vehicles: reporting date minus vehicle purchase date divided by
	365 equals vehicle age. Vehicle age divided by the number of
	vehicles equals average age.
Assumptions	Factors that are accepted as true and certain to happen without
	proof (Data received from the FIS report (new & in-service) is
	accurate, reliable and complete); Functional FIS
	•
Disaggregation of	• N/A
Beneficiaries (where	
applicable)	
Spatial Transformation	• N/A
(where applicable)	
Calculation Type	Non-Cumulative: the target is not aggregated into quarterly
	targets.
Reporting Cycle	Annually
Desired performance	Target is set at desired performance level.
Indicator Responsibility	Director Permanent Fleet

Indicator Title	Average percentage of rental days utilized for VIP self-drive vehicles
Definition	Calculation of daily utilization of VIP available fleet. Available fleet excludes vehicles under mechanical or accident damage repairs and other conditions outside the control of gFleeT Management.
Source of data	 Utilization of VIP and Pool vehicles FIS Report. 2) Client request letter, driver's license, Z186, vehicle check out/in manual contract form.
Method of Calculation / Assessment	Average number of days that VIP self-drive vehicles were rented out, divided by the total number of days VIP self-drive vehicles were available for use x 100 to calculate the percentage.
Assumptions	Factors that are accepted as true and certain to happen without proof (Data received FIS is accurate, reliable and complete)

	Functional FIS
Disaggregation of Beneficiaries (where applicable)	Not applicable
Spatial Transformation (where applicable)	Not applicable
Calculation Type	Cumulative
Reporting Cycle	Quarterly
Desired performance	Target is set at desired performance level Outstanding
Indicator Responsibility	Director VIP and Pool.

Indicator Title	Average percentage of rental days utilized for Pool vehicles
Definition	Calculation of daily utilization of Pool available fleet. Available fleet excludes vehicles under mechanical or accident damage repairs and other conditions outside the control of gFleeT Management.
Source of data	 Utilization of VIP and Pool vehicles FIS Report. 2) Client request letter, driver's license, Z186, vehicle check out/in manual contract form.
Method of Calculation / Assessment	Average number of days that Pool self-drive vehicles were rented out, divided by the total number of days Pool vehicles were available for use x 100 to calculate the percentage.
Assumptions	 Factors that are accepted as true and certain to happen without proof (Data received from FIS is accurate, reliable and complete) Functional FIS
Disaggregation of Beneficiaries (where applicable)	Not applicable
Spatial Transformation (where applicable)	Not applicable
Calculation Type	Cumulative
Reporting Cycle	Quarterly
Desired performance	Target is set at desired performance level
Indicator Responsibility	Director VIP and Pool

Indicator Title	Average number of days taken for mechanical repairs.
Definition	Average number of working days taken to conduct vehicle
	mechanical repairs.
Source of data	Service provider's monthly reports.
Method of Calculation /	Total number of working days taken for mechanical repairs
Assessment	divided by total number of vehicles repaired.
Assumptions	Limitation due to reliant on the service provider.
	(Data received from the service provider is accurate, reliable and
	complete)
Disaggregation of	• N/A
Beneficiaries (where	
applicable)	
Spatial Transformation	
(where applicable)	N/A
Calculation Type	Cumulative
Reporting Cycle	Quarterly progress reporting.
Desired performance	Identifies whether actual performance that is higher or lower than
	targeted performance is desirable.
Indicator Responsibility	Director Fleet Maintenance

Indicator Title	Average number of days taken for accident repairs.
Definition	Average number of working days taken to conduct vehicle accident repairs.
Source of data	Service provider's monthly reports.
Method of Calculation / Assessment	Total number of working days taken for accident repairs divided by total number of vehicles repaired.
Assumptions	Limitation due to reliant on the service provider. (Data received from the service provider is accurate, reliable and complete)
Disaggregation of Beneficiaries (where applicable)	• N/A
Spatial Transformation (where applicable)	N/A

Calculation Type	Cumulative
Reporting Cycle	Quarterly progress reporting.
Desired performance	Identifies whether actual performance that is higher or lower than targeted performance is desirable.
Indicator Responsibility	Director Fleet Maintenance.

Indicator Title	Percentage of in-service vehicles tracked
Definition	Percentage of in-service vehicles to be tracked excluding
	vehicles that are exempt from being tracked, withdrawn and
	vehicles earmarked for auction (Board of Survey vehicles).
Source of data	In service report (FIS) and tracking Report
Method of Calculation /	
Assessment	[Total number of in service vehicles that are tracked divided by
	the total number of vehicles that are in service, excluding vehicles
	that are exempt from being tracked, withdrawn and vehicles
	earmarked for auction (Board of Survey vehicles)] multiply by the
	planned target (in percentage) %
Assumptions	Factors that are accepted as true and certain to happen without
	proof (Data received from FIS is accurate, reliable and complete.
	Tracker equipment for installation available
Disaggregation of	• N/A
Beneficiaries (where	
applicable)	
Spatial Transformation	• N/A
(where applicable)	
Calculation Tye	Non-Cumulative
Reporting Cycle	Quarterly
Desired performance	Target is set at desired performance level
Indicator Responsibility	Director Transport Support Services

Indicator Title	Percentage of vehicles auctioned
Definition	Number of vehicles auctioned as a percentage of vehicles
	approved for disposal by HOD
Source of data	FIS All Status Reports and Report from auctioneer
Method of Calculation /	Number of vehicles sold divided by number of vehicles approved

Assessment	by HOD
Assumptions	Public will always participate and purchase vehicle from the Entity 's auction process.
Disaggregation of Beneficiaries (where applicable)	• none
Spatial Transformation (where applicable)	Revenue maximisation
Calculation Type	Cumulative
Reporting Cycle	Quarterly
Desired performance	At least 80% of auctioned vehicles
Indicator Responsibility	Director Finance

Indicator Title	Percentage decrease in average debtor's collection days
Definition	Percentage decrease in average debtor's collection days
	compared to prior year. (Excluding amounts owed by clients that
	have submitted written payment arrangements)
Source of data	Trial Balance
Method of Calculation /	Debtors days Y2 - Debtors days Y1/Debtors days Y1) %
Assessment	
	Debtors days is equal to average trade debtors divided by total
	billings multiplied by number of days in the reporting period.
	(Excluding amounts owed by clients that have submitted written
	payment arrangements)
	Average trade debtors equal the average of the opening and
	closing trade debtors balance.
Assumptions	• none
Disaggregation of	• none
Beneficiaries (where	
applicable)	
Spatial Transformation	Sustainability and return on investment
(where applicable)	
Calculation Type	Cumulative
Reporting Cycle	Quarterly
Desired performance	Target is set at desired performance level.
Indicator Responsibility	Director Finance

Indicator Title	Minimum of 30% of procurement budget to be allocated to
	township businesses
Definition	Minimum of 30% of procurement budget to be allocated to township businesses
Source of data	SCM Matrix
Method of Calculation / Assessment	Total spent on Township companies divided by total budget multiplied by 100 (Total spent excludes RT46 and RT57 transactions, since they are not within the control of the Entity).
Assumptions	Township companies are registered on CSD and respond to request for proposal/quotes.
Disaggregation of Beneficiaries (where applicable)	• N/A
Spatial Transformation (where applicable)	N/A
Calculation Type	•
Reporting Cycle	Annual progress reporting.
Desired performance	Target set at desired performance level
Indicator Responsibility	Director Finance

Indicator Title	ICT Strategy developed and implemented.
Definition	Implementation of the Approved Strategy
Source of data	ICT Strategy and implementation plan.
Method of Calculation / Assessment	Number of processes implement
Assumptions	• N/A
Disaggregation of Beneficiaries (where applicable)	• N/A
Spatial Transformation (where applicable)	• n/a
Calculation Type	Non-Cumulative
Reporting Cycle	Annual progress against the five-year target

Desired performance	Targeted is set at desired performance level.
Indicator Responsibility	ICT Unit