

g-FleeT MANAGEMENT 2017/18 FINANCIAL YEAR FOURTH QUARTER PERFORMANCE REPORT (01 JANUARY – 31 MARCH 2018)

Supported by: Mr. Mbasa Ngumla

Acting Chief Financial Officer Date: 02 05/201 g

Authorised by: **Acting Chief Executive Officer** Ms. Noxolo Maninjwa

Date: 02/08/2018

Mr. Ronald Swartz Approved by: Head of Department: DRT

Date: offos/18

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1. TRADING ENTITY PERFORMANCE

1.1 OVERVIEW BY CHIEF EXECUTIVE OFFICER

a. Background

g-FleeT was formally known as the Government Garage and also as Gauteng Government Motor Transport (GGMT), following the in terms of the Cabinet decision taken on 25 May 1988. devolution of the Fleet Management function previously carried out at the National Sphere of Government to the Provincial Administrations

Departments within the Gauteng Province, which resulted in the GDPTRW being split into the GDRT and the Gauteng Department of since 2001. The Department is now the Gauteng Department of Roads and Transport (GDRT) following the re-configuration of Government The entity has been operating as a trading Entity of the former Gauteng Department of Public Transport, Roads and Works (GDPTRW), Infrastructure Development (GDID).

b. Vision

We keep Government Service Delivery on the move.

c. Mission

We will achieve our vision by:

- Providing effective, competitive and efficient fleet services to government.
- Focusing on providing reliable fleet to meet client needs.
- Building and maintaining sustainable stakeholder relations.

d. Values

The values that guide the work of the staff and contractors working on behalf of the Entity are the following:

(i) Good Governance

implement necessary governance structures. We pledge to uphold sound principles of institutional management, efficient systems and processes in service delivery and

(ii) Responsiveness

citizens as well as carrying out their responsibilities. Our staff and contractors shall be approachable, receptive, open and will be quick to respond to needs of clients and Gauteng

(iii) Innovative

We commit to be original, inventive and novel in the execution of our mandate and activities

(iv) Accountability

We pledge to be answerable to clients and citizens of Gauteng about our service delivery responsibilities.

(v) Passion

We undertake to deliver services with passion, excitement and enthusiasm.

(vi) Professionalism

We commit to show competence and an attitude of excellence at all times.

(vii) Ethical

We commit to be principled, fair and just in our conduct and in service to the people of Gauteng

(viii) Commitment

We commit to be devoted, faithful and loyal to the citizens and clients.

1.2 REVISIONS TO LEGISLATIVE, POLICY AND OTHER MANDATES

1.2.1 Legislative Mandates

The entity is operating in line with the following legislative mandates during the 2017/18 financial year:

- Public Finance Management Act (PFMA)
- Treasury Regulations
- Treasury practice notes
- . Public Service Act
- Public Service Regulations

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- Cabinet Memo of 1988
- Transport Circular 4 of 2000
- National Road Traffic Act of 1996
- Administrative Adjudication of Road Traffic Offences (AARTO)

and bill the affected client departments' respectively. which results in g-FleeT not being able to timeously renew the vehicles licence disks. This has led to the Entity deciding to pay these fines The implementation of AARTO is creating a huge challenge for g-FleeT in that some client department's drivers do not pay their traffic fines

1.2.2 Policy & Other Mandates

withdrawal of Transport Circular No. 1 of 1975. utilization of government-owned transport and related transport functions. The effect of the above-mentioned circular has resulted in the The Entity's operations are largely regulated by the National Transport Circular No. 4 of 2000, which governs all matters relating to the

and billing of the new tolls incurred as a result of the utilization of g-FleeT's vehicles by clients'. African National Roads Agency Ltd (SANRAL) is almost finalised. The implementation of the new e-tolling system on identified Gauteng Provincial roads has led to slight changes to the Entity's operations. These changes included adapting systems to facilitate the management In response to Government that the implementation of the Gauteng Highway Improvement Project (GFIP), which was rolled-out by South

1.3 UPDATED SITUATIONAL ANALYSIS

L.3.1 Improvement of Performance in 2017/18 Financial Year

opportunity to determine whether planned and implemented initiatives have the desired effect on fleet management operations which will satisfaction. Ongoing surveys and engagements with all key stakeholders throughout the current financial year will further provide an aimed at addressing operational challenges thereby demonstrating significant and systematic improvement of operations and customer result in high levels of client satisfaction thereby meeting stakeholder expectations. All efforts will be directed in ensuring that an Unqualified Audit Opinion is issued by the Auditor General (SA). Interventions will also be

1,3,2 Service Delivery Environment

new vehicles and the withdrawal of old vehicles. The entity managed to keep the average age of fleet at less than 4 years during the quarter under review. This was due to the intake of

through KAMS monthly to ensure that vehicles are taken for service. not taking the vehicles in for services on time as per manufacturer's specifications. Reminders are being sent to Client Departments The planned target for percentage of vehicles compliant to scheduled maintenance was not achieved; this was due to client departments

underway to fast track the new tender process which is envisaged to be awarded during the 18/19 FY. The entity tracked 93.6% of in-service vehicles instead of the planned 93%. The new tender process was cancelled and plans are

process between gFleeT, and the RT46 service provider has been reviewed realigned and implemented reported 31 days. This was due to the delays on accident repairs due to the misaligned RT46 accident repairs process. The accident repair The planned target for turnaround times for accidents and mechanical repairs is 20 days. During the quarter under review, the entity

availability of tracking units preparation process was delayed to 23 business days. The finalisation of the appointment of the new tracker service provider will ensure The planned target for number of days for vehicle preparation is 20 business days, but due to unavailability of tracking units the vehicles

demand from clients. undergoing mechanical assessments and repairs. The entity averaged 92.02% for rental utilisation for Pool fleet. This was due to elevated Average rental utilisation for VIP was 55.72% during the quarter under review; this was due to vehicles booked to workshop still

and being implemented. Also, most recurring invoices have purchasing orders which speed up payment processes. if suppliers are properly registered before being sent for scanning, users are mores conversant with SAP system and the SOP's are in place During the quarter under review, the entity managed to pay 100% of invoices within 30 days. This was due to invoices that were checked

1.4 OVERVIEW OF ORGANISATIONAL ENVIRONMENT

1.4.1 Overview of Functions & Services

g-FleeT Management is the Trading Entity of the Department of Roads and Transport (DRT). The main aim of the Entity is to provide motor transportation services to all government departments at provincial, municipal and national levels.

service delivery activities efficiently and effectively. Vehicles are procured by g-FleeT in line with client requests and through Service Level withdrawn. The National Treasury RT57 contract guides the procurement of vehicles Agreements entered into. g-FleeT also procures vehicles to replace previously allocated vehicles that have become obsolete and must be The trading activities of g-FleeT focus primarily on the provision of state vehicles to enable client departments to carry out their day-to-day

The fleet of vehicles is allocated to client departments for a period stipulated by the client (on Full Maintenance Lease contracts)

overhead costs of the entity. In return g-FleeT charges a daily, monthly or a kilometer tariff (user tariff charges) on the vehicles to cover the capital, running and

obsolete vehicles and those that cannot be repaired are sold through a public auction. Management support services are also provided to clients via the management and/or administration of fuel cards, traffic fines. Any National Treasury RT46 Contract. The RT46 contract has since been awarded to Transit Solutions with effect from 01 April 2014. Fleet The Fleet Maintenance functions focus mainly on the maintenance and repair of vehicles using Transit Solutions merchants, in line with the

1.4.2 Overview of Service Network

g-FleeT operates from Bedfordview, where the head office is based, with offices at ABSA building in the CBD, offices in Koedoespoort and a kiosk at OR Tambo International

and district offices of Gauteng-based National Departments and Municipalities who are key clients of g-FleeT. As part of the Turnaround plan, more emphasis will be directed at ensuring that the Entity and regional Offices have adequate capacity and fleet, to meet all client The Entity has three (03) functional regional offices namely in Kwa-Zulu Natal, Eastern Cape, Western Cape. These mainly service regional needs at the various regions/districts.

1.4.3 Overview Staff Complement

An analysis of the current profile of employees indicate that 67% (or 223) of g-FleeT employees are permanent employees, whilst 2% (or 7) are employed on a contract basis. The recruitment process is in progress.

1.4.4 Summary of Posts and Vacancies

Number	Percentage
Q4	Q4
332	100%
230	69%
8	4%
5	2%
0	1
223	67%
7	2%
102	30%
109	33%
	Number Q4 332 230 8 5 0 223 7 102

1.4.5 Summary of Disciplinary Procedures

Status	Discipline	Appeals	Conciliation	Arbitration	Grievances	Disputes
Number Lodged	4	1	0	1	2	<u> </u>
Number Concluded	0	0	0	0	0	0
Number Outstanding	4	H	0	1	2	1
			ļ			

P. FINANCIAL PERFORMANCE

2.1 ANNUAL BUDGET: FUNDING

ACCOUNTING OFFICER	ADMINISTERING DEPARTMENT	RESPONSIBLE MEC	ANNUAL APPROVED BUDGET	4 TH QUARTER PERFORMANCE REPORT FOR THE 2017-18 FY
HOD Roads and Tra	Provincial Department of Roads and Transport	MEC Roads and Transport – Dr. Ismail Vadi	R 807,018,461	ANNUAL BUDGET
HOD Roads and Transport – Mr. Ronald Swartz	ent of Roads and Tr	nsport – Dr. Ismail	R 730,517,593	TOT/ YEAR TO ACTUAL SPEND
Swartz	ansport	Vadi	R 76,500,869	TOTAL BUDGET YEAR TO DATE REPORT FOTAL VARIANCE
:			91%	% SPENT
			R 228,404,335	O AL BUDGET
			R 173,025,679	QUARITER 4 APP REPORT AGTUAL SPEND
			R 55,378,656	TOTAL VARIANCE
			76%	% SPENT

2.2 REVENUE INVOICING: BILLING

119%	-R 36 203 467	R 226 203 467	R 190 000 000	106%	-R 45 366 559	R 805 366 559	R 760 000 000	GRAND TOTAL
	-R 36 203 467	R 226 203 467	R 190 000 000	106%	-R 45 366 559	R 805 366 559	R 760 000 000	REVENUE - EXCHANGE
астиа <u>.</u>	VARIANCE	ACTUAL BILLIED	BUDGET	% ACTUAL	VARIANCE	ACTUAL	ANNUAL BUDGET	LEASING OF VEHICLES
		QUARTER 4 APP REPORT			GET VEPORT	TOTAL BUDGET YEAR TO DATE REPORT		APP REPORT 2017-18 FY

2,3 REVENUE COLLECTIONS: RECEIPTS

GRAND TOTAL	AUCTION FEES	TRANSPORT FEES	REVENUE – NON- EXCHANGE	REVENUE - EXCHANGE	VEHICLES	APP REPORT 2017-18 FY
R 843 027 000	R 60 900 000	R 1 680 000	R 20 447 000	R 760 000 000	ANNUAL BUDGET	
R 901 356 557	R 65 026 199	R 1 531 862	R 50 428 435	R 784 370 061	ACTUAL COLLECTIONS	TOTAL BUDGET YEAR TO DATE REPORT
-R 58 329 557	-R 4 126 199	R 148 138	-R 29 981 435	-R 24 370 061	TOTAL VARJANCE	OGET REPORT
107%	107%	91%	247%	103%	% ACTUAL	
R 210 756 750	R 15 225 000	R 420 000	R 5 111 750	R 190 000 000	BUDGETTED	
R 230 827 242	R 31 348 000	R 664 200	R 14 276 400	R 184 538 642	AGTUAL COLLECTIONS	QUARTER 4 APP REPORT
-R 20 070 492	-R 16 123 000	-R 244 200	-R 9 164 650	R 5 461 358	TOTAL 7	
110%	206%	158%	279%	97%	% ACTUAL	

EXPENDITURE: PER PROGRAMME

2,4

Payments for Capital Assets.

The table below classifies the fourth quarter's expenditure incurred for each Sub-Programme which also includes the following costs:-

Payments for Current Goods and Services which includes:

- 0 0 Compensation for Employees.
 Current Year Goods and Services.

GRAND TOTAL	OPERATIONS AND CORPORATE SERVICES	FINANCIAL ACCOUNTING	OFFICE OF THE CFO	OFFICE OF THE CEO	PER PROGRAMME	APP REPORT 2017-18 FY
R 807,018,461	R 775,301,030	R 15,557,959	R 10,768,987	R 5,390,485	ANNUAL Budget	
R 730,517,593	R 700,296,862	R 14,704,500	R 10,629,810	R 4,886,421	ACTUAL SPEND	YEAR TO DATE RESULTS
R 76,500,869	R 75,004,168	R 853,459	R 139,177	R 504,064	TOTAL VARIANCE	RESULTS
91%	90%	95%	99%	91%	% SPENI	
R 228,404,335	220,996,546	R 3,923,377	R 1,796,667	R 1,687,745	QUARTERLY BUDGET	QUART
R 173,025,679	R 164,198,006	R 3,817,949	R 2,064,841	R 2,944,883	ACTUAL SPEND	QUARTER 4 RESULTS
R 55,378,656	R 56,798,540	R 105,428	-R 268,174	-R 1,257,138	TOTAL VARIANCE	
76%	74%	97%	115%	174%	SPENT	

2.5 EXPENDITURE: PER BUSINESS UNIT

APP REPORT 2017-18 FY		YEAR TO DATE RESULTS	RESULTS			QUARTER 4 RESULTS	SULTS	
PER BUSINESS UNIT	ANNUAL Budget	AGTUAL SPEND	TOTAL VARIANCE	% SPENT	QUARTERLY BUDGET	ACTUAL Spend	TOTAL VARIANCE	SPENT
OFFICE OF THE CEO	R 5,390,485	R 4,886,421	R 504,064	91%	R 1,687,745	R 2,944,883	-R 1,257,138	174%
OFFICE OF THE	R 1,690,159	R 1,131,082	R 559,077	67%	R 487,237	R 116,416	R 370,821	24%
OFFICE OF THE	R 10,768,987	R 10,629,810	R 139,177	99%	R 1,796,667	R 2,064,841	-R 268,174	115%
FINANCIAL ACCOUNTING	R 15,557,959	R 14,704,500	R 853,459	95%	R 3,923,377	R 3,817,949	R 105,428	97%
CORPORATE SERVICES	R 56,630,908	R 38,453,885	R 18,177,023	%89	R 45,592,871	R 14,785,523	R 30,807,348	32%
MARKETING & COMMUNICATION	R 11,366,868	R 9,237,077	R 2,129,791	81%	R 2,639,356	R 2,876,040	-R 236,684	109%
MAINTENANCE SERVICES	R 119,218,130	R 131,157,957	-R 11,939,827	110%	R 27,777,614	R 38,372,428	-R 10,594,814	138%
TRANSPORT SUPPORT SERVICES	R 226,862,366	R 211,004,126	R 15,858,240	93%	R 56,750,352	R 58,372,358	-R 1,622,006	103%
PERMANENT SERVICES	R 343,319,707	R 291,847,057	R 51,472,650	85%	R 83,397,751	R 45,300,065	R 38,097,686	54%
VIP POOL SERVICES	R 16,212,893	R 17,465,678	-R 1,252,785	108%	R 4,351,365	R 4,375,176	-R 23,811	101%
GRAND TOTAL	R 807,018,461	R 730,517,593	R 76,500,869	91%	R 228,404,335	R 173,025,679	R 55,378,656	76%

3. NON-FINANCIAL PERFORMANCE

3.1 OVERVIEW OF PROGRAMME STRUCTURE

The performance activities of g-FleeT are reported under the following programmes:

2. FINANCIAL MANAGEMENT			1. OPERATIONAL MANAGEMENT SERVICES		SERVICE DELIVERY PROGRAMME
FINANCE	ICT	TRANSPORT SUPPORT SERVICES	MAINTENANCE	VIP / POOL	PROGRAMME STRUCTURE PERMANENT FLEET SERVICES

3.2 SERVICE DELIVERY PERFORMANCE

3.2.1 OPERATIONAL MANAGEMENT SERVICES

STRATEGIC OUTCOME ORIENTATED GOAL 1: Provide fleet management services that are effective, efficient and client-focused

STRATEGIC OBJECTIVE 1: Provide clients with reliable fleet to meet their needs by servicing 80% of vehicles per schedule and by buying and selling vehicles to maintain the average age of the fleet at four years

Percentage of vehicles compliant to scheduled maintenance	Average age of allocated fleet	Performance Indicator
70%	≤4 Years	Audited Baseline
80%	≤4 Years	2017/18 Annual Target
48% (2753 vehicles)	3.7 years	Quarter 1 Actual
46% (553 vehicles)	3.5 years	Quarter 2 Actual
34% (1124 vehicles)	3:6 years	Quarter 3 Actual
80%	≤4 Years	Quarter 4 Planned Ag
57% (542 Vehicles)	3.4 years	er 4 Actual
218 Vehicles	0.6 years	Deviation from Target Unit %
23%	15%	n from jet %
Client Departments are not taking vehicles that due for service as per scheduled manufacturer's specifications	The intake of new vehicles procured and the withdrawal of old vehicles resulted in a positive fleet age.	Reason for Deviation
Constant reminders (on monthly basis) are sent to the Client Dept. through KAMS to have the vehicles that due for service taken in for service.	Keep up the vehicle replacement momentum.	Intervention

SIGNED OFF:

Director: Fleet Maintenance 4444444

3.2.2 OPERATIONAL MANAGEMENT SERVICES

STRATEGIC OBJECTIVE 2: To provide quality and value-added client service by monitoring vehicle location and maintaining turn-around times of 20 days.

Average turnaround time for accidents and mechanical repairs	Percentage of in-service vehicles tracked.	Performance Indicator
20 Days	90%	Audited Baseline
20 Days	93%	2017/18 Annual Target
17 Days	91.6% (6397)	Quarter 1 Actual
24 Days	90.8% (6307)	Quarter 2 Actual
22 Days	93.1% (6699)	Quarter 3 Actual
20 Days	6186	Quarter 4 Planned Ac
31 Days	6230 6230	ter 4 Actual
11 Days	+44 4	Deviation from Target Unit: %
-55%%	+0.6%	n from jet %
Delays on accident repairs are due to the misaligned RT46 Accident repairs process.	Auction on 2/ March 2018 (Total Current Fleet = 6937 less the exempt vehicles of 285 = 6652) 100% In-Service Vehicles = 6652 Exempt Vehicles Prosecuting Authority 109 Justice 147 Premier 15 Mineral Resources 14 Total = 285	Reason for Deviation
The accident repair process between g-FleeT and the RT46 service provider has been reviewed, realigned, and implemented.	Award the new comprehensive tracking tender FY 2018-2019	Proposed Intervention

SIGNED OFF:

Director: Transport Support Services _

Director: Fleet Maintenance / LyCollago

STRATEGIC OUTCOME ORIENTATED GOAL 2: Sustainable and well-governed organisation

STRATEGIC OBJECTIVE 1: Optimise return on investment.

Optimal use of the entity's assets in delivery of services that is cost effective and yield return to ensure sustainability.

Annual Tariff structure submitted to Treasury for approval	Average rental utilisation of Pool fleet.	Average rental utilisation of available VIP self-drive	Average number of business days from delivery of vehicle to active vehicle contract (permanent vehicles only)	Performance Indicator
Reviewed Tariff submitted to Treasury for approval	Average rental utilisation of 65%	Average rental utilisation of 65%	25 working days	Audited Baseline
Implementati on of the approved tariff. Review of tariff for 18/19 for submission to Treasury for approval.	Average rental utilisation of 67%	Average rental utilisation of 67%	20 business days	2017/18 Annual Target
	74.50%	51.57%	23 business days	Quarter 1 Actual
	67.14%	42.68%	23 business days	Quarter 2 Actual
•	63.54%	42.93%	30 days	Quarter 3 Actual
Implementa tion of the approved tariff. Review of tariff for 18/19 for submission to Treasury for approval.	Average rental utilisation of 67%	Average rental utilisation of 67%	20 Business days	Qual Planned
Approved tariffs implemented Memo has been submitted to Treasury.	92.02%	55.72%	23 days	Quarter 4 d Actual
			(3 days)	Deviation Tan
	25.02%	- 11.28%	(3 days) (15%)	Deviation from Target Unit %
	25.02% Elevated demand from clients.	11.28%		Deviation from Reason for Target Deviation Unit %6

Percentage decrease in average debtor days	Development of sustainability model	Performance Indicator
15%	Approved sustainabil ity model	Audited Baseline
20%	Phase 1 implementati on of sustainability model.	2017/18 Annual Target
Increased by 17% (139 days)	ı	Quarter 1 Actual
Increased by 49% (168 days)	. 1	Quarter 2 Quarter 3 Actual Actua
0%(119 days)		Quarter 3 Actual
20%	Phase 1 implementation of sustainability model.	Quarte Planned
Decreased by 2%(117 days)	33% Partially achieved	rter 4 Actual
22 days		Deviation from Target Unit %
23%	67%	n from jet %
Department of Health owes 45% of g-FleeT's total debtors. This department has been encountering financial problems in the past years.	Delays in the implementation of projects under the 6 key drivers.	Reason for Deviation
Demand a payment plan from this client signed by delegated official on how they will settle both current charges and R111 Million owed as at 31 March 2018	To expedite the implementation of the projects.	Proposed Intervention

SIGNED OFF:

Director: Permanent Fleet

(A) Director: Finance (a) Why 5-5-



STRATEGIC OBJECTIVE 2: Engender organisational and culture change. To build and maintain a healthy organisation with effective operations

Percentage of undisputed invoices paid within 30 days from receipt of invoice. Audit outcome (Auditor-General) Implementatio n of ICT Strategy / Plan		Performance Indicator
100% Unqualifie d audit opinion Approved ICT Strategy by HOD		Audited Baseline
Unqualified audit for 16/17 Phase 1 implementati on of ICT Strategy	Target	2017/18 Annual
74%(290 invoices of 392)	Actual	Quarter 1
100%(all 356 invoices paid within days) Unqualified audit for 16/17	Actual	Quarter 2
100%(all 535 invoices paid within 30 days)	Actual	Quarter 3
Phase 1 implementa tion of ICT Strategy	Planned	Quarter
100% (349 invoices paid within 30 days) Unqualified audit opinion for 16/17 Not achieved	Actual	rter4
	Unit 🥕	Deviation from Target
-100%	%) from :
CRM: Procured through e-Gov. system still under development. e-DRMS: Procured through DRT. Business requirement not completed. Licenses not sufficient for g-FleeT processes. FIS Market research: Was deferred to the next financial year by the steering committee, based on the approach to be adopted which includes getting assistance from e-Gov.	28	Reason for Deviation
Consult and escalate with GOV systems process management. Engage with outstanding business units, and also escalate to the management. g-FleeT to acquire a dedicated specialist in the fleet industry to assist drawing the RFI specification for the research in order to attract qualified and knowledgeable service providers.		Proposed Intervention

Percentage of maintenance spend on (automotive) township businesses.	Performance Indicator
2%	Audited Baseline
4%	2017/18 Annual Target
2.63% (R337 893.99)	Quarter 1 Actual
3 %	Quarter 2 Actual
4.3 % (R301 800.66)	Quarter 3 Actual
4%	Quarte
5% (R 6 286 398 .55)	Actual
R 62 863.98	Deviation from Target %
+1%	et %
The over achievement can be attributed to the engagement mandate between g-FleeT and the RT46 service provider that has been updated.	Reason for Deviation This is because the transversal contract from SITA did not include systems but only licences.
Continuous implementation and monitoring of the engagement mandated as updated.	Proposed Intervention

SIGNED OFF:

(A) Director: Finance

Director: Fleet Maintenance JHHUUUS

GAMBA Ta

Deputy Director: ICT

ector: ICT